





# North Korean Tactics, Techniques, and Procedures for Revenue Generation

## North Korean IT Worker Red Flag Indicators and Potential Mitigation Measures

KEY: Freelance work or payment processing platforms Companies hiring the IT workers



**STEP 1:** North Korean IT worker purchases proxy account or hires a third party to obscure identity



**STEP 2:** North Korean IT worker or proxy submits fraudulent documents or altered credentials on freelance work platforms

### Red Flags

- › Suspicious account logins
- › Remote desktop use
- › Fraudulent developer accounts
- › Frequent use of document templates
- › Suspicious developer ratings
- › Extensive project bidding

### Mitigation

- › Require video verification
- › Scrutinize documents for forgery
- › Request law enforcement assistance
- › Reject low-quality verification images
- › Check for workers accessing platform using remote desktop, virtual private network (VPN), or virtual private server (VPS)
- › Flag accounts using similar documentation
- › Flag developer accounts with high bidding or low-bid acceptance rates
- › Do not allow accounts full access without verification
- › Scrutinize new accounts



**STEP 3:** North Korean IT worker or proxy submits fraudulent documents or altered credentials on digital payment services

### Red Flags

- › Suspicious account logins
- › Remote desktop use
- › Frequent money transfers

### Mitigation

- › Flag accounts that use similar documentation for digital payment services accounts



**STEP 4:** North Korean IT worker wins contract from unwitting client on freelance platform

### Red Flags

- › Requests to use different development or payment services account
- › Inconsistencies in provided information
- › Overly simple portfolio website or profile
- › Direct messages from purported senior executives advertising services
- › Requests to communicate on separate platforms

### Mitigation

- › Conduct video interviews
- › Ensure IT worker's information is consistent across profiles
- › Conduct preemployment background check
- › Do not trust contact information provided by IT worker



**STEP 5:** Client provides equipment to and interacts with North Korean IT worker or proxy

### Red Flags

- › Developer cannot receive items at listed address

### Mitigation

- › Disable remote collaboration on computers supplied to IT developers
- › Flag IT workers who cannot receive equipment at address listed on their identification documents



**STEP 6:** Client processes payments to North Korean IT worker's fraudulent account

### Red Flags

- › Use of PRC-linked digital payment services
- › Requests payment without meeting benchmarks
- › Seeks virtual currency payments to avoid know your customer/anti-money-laundering measures

### Mitigation

- › Be vigilant for unauthorized, small-scale transactions